



About Worksite Labs

Founded to keep the nation moving safely through the COVID-19 pandemic, **Worksite Labs** offers customers gold-standard PCR test results in as little as 90 minutes.

A New Model of Testing

- First company to bridge the gap between speed and accuracy of testing for COVID-19
 - **Guarantees results within 24 hours** (express *12-hour or 90-minute turnarounds* available in select locations)
 - Delivers test results in **less than 8 hours on average**
 - Uses **PCR** testing with a **98-99% sensitivity rate**
- Eliminates cost, time, and inefficiencies of sending collected specimens offsite
 - Processes results on-site in CLIA-certified labs
- Operates labs exclusively for a particular business or municipality, meaning its capacity and supplies are reserved for their specific needs.
 - Works with governments, medical practices and health systems, colleges, professional sports organizations, entertainment and travel industries.
 - Locations can be found at <https://worksitelabs.com/services/>

Early Case Study: Hawaiian Airlines

- Provided a testing program to resurrect travel, affecting Hawaiian economic recovery
- Created a one-stop, drive-through testing site (?) with digital results delivered overnight, in full compliance with Hawaii's Safe Travels protocols as a Trusted Testing Partner.
 - Now located in or near **19 major international airports** across the United States, including LAX, SFO, ATL and JFK.



- Beat the market average of \$150 per test, initially delivering results in **72 hours for \$90**.
 - Testing results at that time were up to 10 days
 - Later, Worksite Labs **guaranteed results in 24 hours** for the same price and unveiled a premium experience to provide results in as **fast as 90 minutes**
- Ramped up to 55,000 monthly PCR tests with 98-99% accuracy
- Contributed to the safe return of travelers – particularly tourists – to forego quarantine requirements and make the most of their visit to the islands
- Worksite Labs has seen over **100% growth month over month** since January

Minority-Led and Community-Focused Company

- As a Black entrepreneur, Worksite Labs CEO [Gary Frazier](#) works to ensure vulnerable populations receive the highest-quality care and protection from COVID-19.
- Raised in Compton, Frazier understands that minority residents of lower socioeconomic status may have trouble finding transportation, childcare or time off to get testing.
- Worksite Labs partners with church and community leaders to provide underserved communities with free testing, vaccinations, and accurate health information about the pandemic in the patient's language.